The University of Zambia - School of Mines Presents

GIA's Accredited Jewelry Professional Diploma Program

Please Note : Course fees include course materials, tea and snacks.
(Lunch and accommodation will NOT be provided)

Duration : 5 Days

Dates : 18 – 22 June 2012

Venue : UNZA, School of Mines, Great East Road Campus, Lusaka

GIA®
GEMOLOGICAL INSTITUTE OF AMERICA

Contact Details
Dr. S. Kambani
Course Coordinator
Mining Engineering Department
Cell : +260-977273204
Email : skambani@unza.zm

About the course

Diamond Essentials (Theory Only)

- Learn to sell diamond jewelry effectively and ethically.
- Become familiar with the internationally accepted and respected GIA clarity grading system and learn how diamonds are graded for color and how color affects value .
- Discover how modern technology is changing the way diamonds are cut and learn the relationship between size and weight.
- Understand the operations of a retail jewelry store
- Be able to complete more sales by combining product knowledge with solid sales techniques.

Colored Stone Essentials (Theory Only)

- This course provides basic, vital knowledge of colored stones, with in-depth focus on major Zambian colored gemstones: emerald, amethyst, aquamarine and garnets.
- Become familiar with the fundamental language of colored stones.
- Learn about color's powerful role in gem-stone value and the unique characteristics of today's most popular colored stones.
- Understand how color, clarity, cut, and carat weight all affect a gem's value.

Jewelry Essentials (Theory Only)

- This course examines jewelry's major features and how they combine to give jewelry its unique value.
- Learn to understand the special qualities of precious metals and be able to compare the advantages of each with your customer.
- Learn to identify jewelry types and styles, and become comfortable with the industry terms used to discuss them.
- Learn about different jewelry manufacturing methods and how each one can affect style, appearance, and durability.
- Learn how precious metals are regulated, marketed, and tested and find out how to deliver a compelling sales presentation.

Who should attend?

The course is open to all with an understanding of English preferably with Grade 12 Ordinary Levels .

"This is a must-attend for mining companies involved in gemstone or gold mining: lapidary owners: jewelers; people involved in marketing of jewelry and gemstones."

COURSE SCHEDULE

Day 1

09:00 – 09:30	Course Registration
09:30 –10:00	Official opening
10:00 – 10:15	Tea Break
10:15 – 10:30	Self introduction and course Expectations
10:30 – 13:00	Diamond Essentials
13:00 – 14:00	Lunch Break
14:00 – 15:00	Diamond Essentials
15:00 – 15:15	Tea Break
15:15 – 17:00	Diamond Essentials

Day 2

09:00 – 10:00	Diamond Essentials
10:00 – 10:15	Tea Break
10:15 – 12:00	Diamond Essentials
12:00 – 13:00	Lunch Break
13:00 – 14:45	Jewelry Essentials
14:45 – 15:00	Tea Break
15:00— 16.00	Jewelry Essentials

Day 3

09:00 – 10:00	Jewelry Essentials
10:00 – 10:30	Tea Break
10:30 – 12:00	Colored Stone Essentials
12:00 – 13:00	Lunch Break
13:00 – 14:45	Colored Stone Essentials
14:45 – 15:00	Tea Break
15:00— 16.00	Colored Stone Essentials

Day 4

09:00 – 10:00	Colored Stone Essentials
10:00 – 10:15	Tea Break
10:15 – 12:00	Colored Stone Essentials
12:00 – 13:00	Lunch Break
13:00 – 14:45	Colored Stone Essentials
14:45 – 15:00	Tea Break
15:00— 16.00	Colored Stone Essentials

Day 5

09:00 – 09:30	Revision
09:30 – 10:30	Diamond Essentials Final Exam
10:00 – 10:30	Tea Break
10:30 – 11:30	Jewelry Essentials Final Exam
11:30 – 12:00	Revision
12:00 – 13:00	Lunch Break
13:30 – 14:30	Colored Stone Essentials Final Exam
14:30 – 14:45	Tea Break
14:45— 16.00	Distribution of marks

Please Note:

DIPLOMA AND CERTIFICATES WILL BE DELIVERED AFTER 8 TO 10 WORKING WEEKS OF CLASS COMPLETION